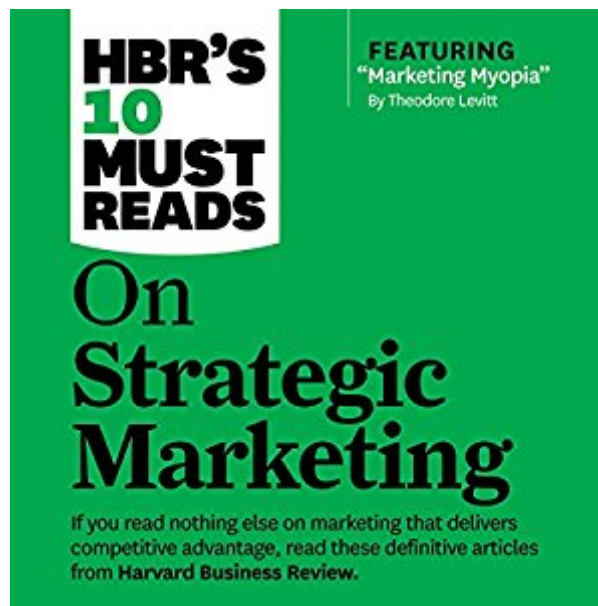


The book was found

# HBR's 10 Must Reads On Strategic Marketing



## Synopsis

New from the best-selling HBR's 10 Must Reads series. Stop pushing products - and start cultivating relationships with the right customers. If you listen to nothing else on marketing that delivers competitive advantage, hear these 10 articles. We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you reinvent your marketing by putting it - and your customers - at the center of your business. Leading experts such as Ted Levitt and Clayton Christensen provide the insights and advice you need to: Figure out what business you're really in Create products that perform the jobs people need to get done Get a bird's-eye view of your brand's strengths and weaknesses Tap a market that's larger than China and India combined Deliver superior value to your B2B customers End the war between sales and marketing Looking for more Must Read articles from Harvard Business Review? Check out these titles in the popular series: HBR's 10 Must Reads: The Essentials, HBR's 10 Must Reads on Communication, HBR's 10 Must Reads on Collaboration, HBR's 10 Must Reads on Innovation, HBR's 10 Must Reads on Leadership, HBR's 10 Must Reads on Making Smart Decisions, HBR's 10 Must Reads on Managing Yourself, and HBR's 10 Must Reads on Teams.

## Book Information

Audible Audio Edition

Listening Length: 6 hours 47 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Audible Studios

Audible.com Release Date: August 4, 2015

Language: English

ASIN: B00ZDSDU74

Best Sellers Rank: #124 in Books > Audible Audiobooks > Business & Investing > Marketing & Sales #274 in Books > Audible Audiobooks > Business & Investing > Leadership & Management #318 in Books > Business & Money > Skills > Decision Making

## Customer Reviews

Lots of worthwhile articles. HBR does a good job with its collections. The only knock would be that some of these articles are available on the Internet free of charge.

Honestly this is a seminal read for anyone involved in marketing. One Article, originally published in

the 60's, was far ahead of its time and still extremely relevant.

Fantastic read  
Easy to read  
Very relevant topics  
Well structured and progressive  
like HBR  
Excellent for getting a grip on the consumer experience and understand a bit more about the Marketing cycle

HR how can you go wrong?!

I like this read, easy to follow in a down to earth language

Awesome read. Covers 10 classic marketing cases.  
Marketing myopia is an outstanding chapter

excellent book for double sure

Very nice collection of the "best of the best" articles!

[Download to continue reading...](#)

HBR's 10 Must Reads on Emotional Intelligence (with featured article "What Makes a Leader?" by Daniel Goleman)  
HBR's 10 Must Reads  
HBR's 10 Must Reads 2017: The Definitive Management Ideas of the Year from Harvard Business Review (with bonus article "What Is Disruptive Innovation?")  
HBR's 10 Must Reads  
HBR's 10 Must Reads on Strategic Marketing  
HBR's 10 Must Reads on Managing People (with featured article "Leadership That Gets Results," by Daniel Goleman)  
HBR's 10 Must Reads on Leadership (with featured article "What Makes an Effective Executive," by Peter F. Drucker)  
HBR's 10 Must Reads 2017: The Definitive Management Ideas of the Year from Harvard Business Review  
HBR's 10 Must Reads on Leadership  
HBR's 10 Must Reads on Communication  
HBR's 10 Must Reads on Change Management (including featured article "Leading Change," by John P. Kotter)  
HBR's 10 Must Reads on Teams (with featured article "The Discipline of Teams," by Jon R. Katzenbach and Douglas K. Smith)  
HBR's 10 Must Reads on Change Management  
HBR's 10 Must Reads on Managing Yourself  
Digital Marketing Handbook: A Guide to Search Engine Optimization, Pay per Click Marketing, Email Marketing, Content Marketing, Social Media Marketing  
Digital Marketing Handbook: A Guide to Search Engine Optimization, Pay Per Click Marketing, Email Marketing, Social Media Marketing and Content Marketing  
SEO: 2016: Search Engine Optimization, Internet Marketing Strategies & Content Marketing (Google Adwords, Google Analytics, Wordpress, E-Mail Marketing, ... Marketing, E-Commerce, Inbound Marketing)  
HBR Guide to Buying a Small Business (HBR Guide Series)  
HBR Guide to Buying a Small

Business: Think big, Buy small, Own your own company (HBR Guide Series) HBR Guide to Dealing with Conflict (HBR Guide Series) HBR Guide to Project Management (HBR Guide Series) HBR Guide to Better Business Writing (HBR Guide Series)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)